



Arras Services Ltd.

PROFESSIONAL PROFILE

JOHN THORPE

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John is a Managing Consultant with Arras Services Ltd. with specific skills in the fields of Business, Programme and Project Management.

Prior to joining Arras Services John spent 11½ years working in the Consulting Services Division of Hewlett-Packard. Prior to that, John gained thirteen years experience in the UK Manufacturing sector. During this time he attained formal qualifications in Mechanical & Production Engineering and Industrial Management. Whilst working in this sector, John undertook a variety of roles associated with Business Process Re-engineering and the procurement / implementation of computerised solutions. This activity gave him experience of the Project Management role and exposure to the importance of change management when implementing business solutions.

Whilst at Hewlett-Packard John progressed through a number of roles, from Manufacturing Consultant, to Project Manager, to Programme Manager and finally to a Business Manager. Throughout this period John has continued to use and develop his skills in the Projects arena and has gained significant commercial experience. Projects during this period have included the implementation of packaged ERP solutions such as SAP R/3, delivery of bespoke web based application development, delivery of large mission critical application infrastructures. He also involved in establishing the Management of Change team which plays a fundamental role in assuring success. This project work was spread across a variety of sectors including, Multi-national Manufacturing, Distribution, Government and Retail. The delivery was also undertaken across Europe as well as the UK.

Latterly John's role as Business Manager saw him take P&L responsibility for the New Enterprise portfolio in the UK, with a revenue target of \$30M. In this role he had responsibility for a team of Programme and Project Managers and their business performance. He was also part of the UK Business Operations Leadership Team, which had the responsibility for directing and managing the overall UK business.